

PRIVATE EQUITY · INDEPENDENT SPONSORS · SELF-FUNDED SEARCHERS

Technology risk that erodes PE returns rarely surfaces in the **data room**.

It surfaces six months later — when the 100-day plan stalls, the cyber renewal comes back with an AI exclusion, or buy-side finds what sell-side missed.

83%

OF FAILED DEALS ATTRIBUTED TO
UNDISCLOSED TECHNICAL LIABILITIES

9%

OF PE FIRMS CONFIDENT THEY
COULD PASS AN INDEPENDENT AI
GOVERNANCE AUDIT

5.7%

AVERAGE VALUATION LIFT FROM SELL-
SIDE VENDOR DUE DILIGENCE

FOR BUYERS

Lower-middle-market PE · Independent sponsors · Self-funded searchers · Owner-aligned. Vendor-independent.

Board-ready. Audit-grade. Litigation-resistant. On the owner’s side of the table. Not a vCIO. Not an MSP. Not a fractional CTO.

VALUE LEAKAGE

THEESIS DRIFT

EXECUTION FRICTION

AI LIABILITY

INSURABILITY GAPS

ENGAGEMENTS ACROSS THE FULL DEAL LIFECYCLE

PRE-LOI	Buy-side technical diligence. Go / No-Go and bid adjustment estimate before the check clears.
POST-CLOSE	100-day stabilization. Sequenced gates ensure value-creation spend does not accelerate onto an unsecured foundation.
HOLD	Architecture Review Board, AI risk register, cyber risk quantified in EBITDA dollars, vendor management. Volume tiering for multiple portfolio companies.
PRE-EXIT	Sell-side VDD neutralizes price chips. Exit Value Creation drives multiple expansion before the data room opens.
EXIT	Exit Readiness packages the technology narrative. Defend the number. Make it bigger. Present it cleanly.

The Logan Ledger · Proprietary governance framework with tamper-evident audit log

264

TASKS

217

ARTIFACTS

15

SITUATIONS

36

YRS DISTILLED

Built to hold up to LP scrutiny, regulatory review, and buy-side diligence.

WHY NOW · 2026

- 9% / 80%

9% of PE firms confident they could pass an AI governance audit. 80% are piloting agentic AI anyway.
- Personal Exposure

Berkley introduced absolute AI exclusions in D&O and E&O. Operating Partners on portfolio boards now personally exposed at renewal.
- 83%

of failed deals attributed to undisclosed technical liabilities. 83% of practitioners call current diligence suboptimal.
- 5.8–6.5 yrs

Median PE hold. More time for technical debt to compound. More LP pressure for DPI.

FRONT DOOR

\$4,500

Asset Review in 5–7 days. Insurability scorecard, top findings ranked by EBITDA impact. Credited to any deeper engagement within 90 days.

HOLD-PERIOD GOVERNANCE

From \$12,500/mo

Portfolio governance. Architecture Review Board, AI risk register, cyber risk in EBITDA dollars, vendor management. Volume tiering available.

DISCRETE ENGAGEMENTS

From \$35,000

Per-situation work. Diligence, 100-day stabilization, VDD, Exit Value Creation, Exit Readiness. Fixed fee against a defined SOW.